Creating a special deal for Abrdn

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In Synaptic Pathways, you are able to create special deals for Providers. Provider charging structures can vary and may need to be setup differently to ensure the deal pulls through correctly.

For the Abrdn Platform, Synaptic Pathways has charging set up at individual wrapper level to include the additional charges for SIPP and Bonds.

For example, In Synaptic Pathways the standard charge for GIA looks like this:

Note: Screenshots in our articles are for demonstration purposes only.

iharge Tier Name SIA AMC					Edit Add Row
View Provider Charges View Network Charges	Tier Start 🗸 🗸	Tier End \checkmark	Rate % 🗸	Rate £ 🗸 🗸	Fund Type \sim
S Revert to Provider Charges	£0.00	£249,999.99	0.35		All
	£250,000.00	£749,999.99	0.25		All
3	£750,000.00	£999,999.99	0.15		All
	£1,000,000.00		0.10		All

The bond has the additional 0.15% applied to give the below standard bond charge in Pathways.

harge Tier Name							Edit	Add Ro	w
View Provider Charges View Network Charges	Tier Start	\sim	Tier End	-	Rate % 🗸	Rate £ 🗸	Fund	Туре	\sim
5 Revert to Provider Charges		£0.00	£249,999.	99	0.50		All		
	£250	,000.00	£749,999.	99	0.40		All		
	£750	,000.00	£999,999.	99	0.30		All		
	£1,000	000.00			0.25		All		

Setting up a Special Deal

There are multiple ways of setting up terms for Abrdn. Here's two examples:

- If the deal is the same over all wrappers, set the special deal at Platform AMC level and remove individual wrapper AMC charges. This will apply the deal to all wrappers on the platform.
- If the deal is per individual wrapper, leave the Platform AMC at zero and amend charges under each wrapper.

We'll break down each example below.

Example 1

Platform AMC deal.

As we are setting our deal at Platform AMC level, we will start by removing the AMC on individual wrappers. This includes **GIA**, **Onshore Bond**, **Offshore Bond**, **ISA**, **SIPP & Income**

Drawdown AMC

This will ensure charges are not duplicated in the calculations.

Click Edit

arge Tier Name A AMC				Edit	Add Row
View Provider Charges View Network Charges	Tier Start 🗸 🗸 🗸	Tier End \checkmark	Rate %	Rate £ 🗸 🗸 Fur	nd Type \sim
5 Revert to Provider Charges	£0.00	£249,999.99	0.35	All	
	£250,000.00	£749,999.99	0.25	All	
	£750,000.00	£999,999.99	0.15	All	
	£1,000,000.00		0.10	All	

Click on the pen icon next to the Rate %

A AMC							Cancel Edit	Add Roy
View Provider Charges View Network Charges		Tier S $ \smallsetminus $	Tier E $ \smallsetminus $	Rate % 🗸 Rat	te£ ∨	Curre 🗸	Select Fu	Remove
5 Revert to Provider Charges	1	£0.00	£249,	0.35 J		All		≞
	2	£250,	£749,	0.25		All		ô
	3	£750,	£999,	0.15		All		Ô
	4	£1,00		0.10		All		Ċ
				Cancel	Save			

Add a zero next to each rate and **Save** once done:

						Cancel Edit	Add Row
	Tier 🗸	Tier 🗸	Rate % 🗸	Rate £ 🗸	Curr 🗸	Select Fu	Remove
1	£0.00	£249,	d				≞
2	£250,	£749,	0.25		All		≞
3	£750,	£999,	0.15		All		₫
4	£1,00		0.10		All		â

Charge Tier Name							Cancel Edit	Add Row
View Provider Charges View Network Charges		Tier S $ \smallsetminus $	Tier E $ \smallsetminus $	Rate % 🗸	Rate £ 🗸 🗸	Curre \vee	Select Fu	Remove
	1	£0.00	£249,	0.00		All		ŵ
	2	£250,	£749,	0.00		All		÷
	3	£750,	£999,	0.00		All		ŵ
	4	£1,00		0.00		All		â
				Cano	el Save			

Charge Tier Name	_					
GIA AMC					Edit	Add Row
View Provider Charges View Network Charges		Tier Start \sim	Tier End \checkmark	Rate % 🗸 🗸	Rate £ 🗸 🗸 Fund	Туре 🗸
S Revert to Provider Charges	1	£0.00	£249,999.99	0.00	All	
	2	£250,000.00	£749,999.99	0.00	All	
	3	£750,000.00	£999,999.99	0.00	All	
	4	£1,000,000.00		0.00	All	

Repeat this for the remaining wrappers.

To setup the Platform AMC deal, click **Edit**

Charge Tier Name Platform AMC									Edit Ad	ld Row
View Provider Charges View Network Charges	Tier Start	~	Tier End	~	Rate %	~	Rate £	~	Fund Type	~
S Revert to Provider Charges						0.00			All	

Complete details of the deal, starting with the Tier Start:

harge Tier Name		Cancel Edit Add Row
View Provider Charges View Network Charges	Tier S ∨ Tier E ∨ Rate % ∨	
	1	All
		Cancel Edit Add Row
Tier S 🗸 🛛 Tier E 🗸	Rate % 🗸 Rate £ 🗸 Curre 🗸	Select Fu Remove
1 0	All	1

Click away and the value will update.

Fier E ∨ Rate %		1	1	
	✓ Rate £ ✓	Curre V S	elect Fu Re	move
249,9 0.35		All	/	Ô
	£49,9 0.35	E49,9 0.35		

Once the first row is complete, **Add Row** to continue:

Charge Tier Name Platform AMC								Cance	l Edit	Add Row
View Provider Charges View Network Charges		Tier St \vee	Tier End \smallsetminus	Rate % 🗸 🗸	Rate £	\sim	Curren 🗸	Select	Fun	Remove
S Revert to Provider Charges	1	£0.00	£49,99	0.35			All			÷
	2						All			
				Cano	:el	Save				

Once all tiers are completed, Save

					Cancel Edit	Add Row
	Tier St \lor	Tier End \smallsetminus	Rate % 🗸	Rate £ 🗸 Curren 🗸	Select Fun	Remove
1	£0.00	£49,99	0.35	All		÷
2	£50,00	£99,99	0.30	All		÷
3	£100,0	£499,9	0.25	All		â
4	£500,0	£749,9	0.20	All		â
5	£750,0	£999,9	0.15	All		â
6	£1,000		0.10	All		ŵ
			Canc	el Save		

rrge Tier Name tform AMC									Edit Add	Row
View Provider Charges View Network Charges		Tier Start	\sim	Tier End	\sim	Rate % 🗸 🗸	Rate £	\sim	Fund Type	\sim
S Revert to Provider Charges	1		£0.00	£49,99	99.00	0.35			All	
	2	£50,0	00.00	£99,99	99.00	0.30			All	
	3	£100,0	00.00	£499,99	99.00	0.25			All	
	4	£500,0	00.00	£749,99	99.00	0.20			All	
	5	£750,0	00.00	£999,99	99.00	0.15			All	
	6	£1,000,0	00.00			0.10			All	

Example 2

Special deal is per individual wrapper, not by Platform AMC.

In Synaptic Pathways, for Abrdn, charges are set by individual wrapper, rather than Platform AMC. If the Platform AMC is blank (as seen below) you can continue inputting individual wrapper charges further down.

Charge Tier Name Platform AMC										Edit Add	Row
View Provider Charges View Network Charges		Tier Start	\sim	Tier End	\sim	Rate %	\sim	Rate £	\sim	Fund Type	\sim
S Revert to Provider Charges	1						0.00			All	

If you have an existing deal in place you will need to **Revert to Provider Charges**:

Part of the second s							Edit Add Row
View Provider Charges View Network Charges		Tier Sta	nt 🗸	Tier End \checkmark	Rate % 🗸	Rate £ 🗸 🗸	Fund Type \sim
S Revert to Provider Charges	1		£0.00	£49,999.00	0.35		All
	2		£50,000.00	£99,999.00	0.30		All
	3		£100,000.00	£499,999.00	0.25		All
	4		£500,000.00	£749,999.00	0.20		All
	5	:	£750,000.00	£999,999.00	0.15		All
	6	£1	,000,000.00		0.10		All

This will remove your deal and revert back to default provider charges:

Charge Tier Name Platform AMC										Edit	l Row
View Provider Charges View Network Charges		Tier Start	~	Tier End	\sim	Rate %	\sim	Rate £	\sim	Fund Type	\sim
S Revert to Provider Charges	1						0.00			All	

Each wrapper will have it's own set of charges and you will need to amend all wrappers that you have a deal for. This includes **GIA**, **Onshore Bond**, **Offshore Bond**, **ISA**, **SIPP & Income Drawdown AMC**

We will use an **Income Drawdown** as an example:

Wrap SIPP						
Charge Tier Name Drawdown AMC View Provider Charges View Network Charges	Tier Start	~	Tier End 🗸 🗸	Rate % 🗸 🗸	Rate £ ~	Edit Add Row
S Revert to Provider Charges		£0.00	£249,999.99	0.40		All
	£25	0,000.00	£749,999.99	0.30		All
	£75	0,000.00	£999,999.99	0.20		All
		0,000.00		0.15		All

Edit

					I				Edit Ad	d Row
	Tier Start	\sim	Tier End	\sim	Rate %	\sim	Rate £	\sim	Fund Type	\sim
1	0					0.40			All	
2	±250,0	00.00	±/49	,999.99		0.30			All	
3	£750,0	00.00	£999	,999.99		0.20			All	
4	£1,000,0	00.00				0.15			All	

Enter the details of the deal, using the pen icon:

							Cancel Edit	Add Row
	Tier St $ \smallsetminus $	Tier End \smallsetminus	Rate %	~	Rate £ 🗸 🗸	Curren \lor	Select Fun	Remove
1	£0.00	£249,9	0.35			All		會
2	£250,0	£749,9	0.30	Ող		All		â
3	£750,0	£999,9	0.20	U		All		â
4	£1,000		0.15			All		â
			0	Canc	el Save			

					Cancel Edit	Add Row
	Tier St \lor	Tier End \smallsetminus	Rate % 🗸 🗸	Rate £ 🗸 Curren	Select Fun	Remove
1	£0.00	£249,9	0.35	All		â
0.2	5			All		Ê
3	£750,0	£999,9	0.20	All		Ê
4	£1,000		0.15	All		Ê
			Cano	el Save		

Once complete. Save

						Cancel Edit	Add Row		
	Tier St $ \smallsetminus $	Tier End \smallsetminus	Rate % 🗸	Rate £ 🗸 🗸	Curren \vee	Select Fun	Remove		
1	£0.00	£249,9	0.35		All		≞		
2	£250,0	£749,9	0.25		All		â		
3	£750,0	£999,9	0.15		All		â		
4	£1,000		0.10		All		â		
Cancel Save									

Charge Tier Name Drawdown AMC						Edit Add Row
View Provider Charges View Network Charges		Tier Start 🗸 🗸 🗸	Tier End \checkmark	Rate % 🗸 🗸	Rate £ 🗸 🗸	Fund Type \sim
S Revert to Provider Charges	1	£0.00	£249,999.99	0.35		All
	2	£250,000.00	£749,999.99	0.25		All
	3	£750,000.00	£999,999.99	0.15		All
	4	£1,000,000.00		0.10		All

Check the deal is set to **Active** at the top of the screen:

Name	Provider	Portfolio	Deal Start Date (leave blank to apply from today)
abrdn Wrap	abrdn Wrap	-	
Active Not Active	Platform All Platform Products	Special Deal Type -	Deal End Date (leave blank for no expiry date)