Evidence of Research

Last Modified on 10/12/2021 11:24 am GMT

Once a piece of research has been conducted, there will be a need for this to be evidenced. Keeping a copy of the Illustration will evidence the solution chosen, but not why it has been chosen.

A report can be printed once a piece of research has been completed to put onto a client file to evidence why that particular product has been chosen. This will show all the products that quoted and those that didn't. For those that didn't the reason(s) why will be displayed.

There is a Comparison Report button on the tool bar that will do this:



A report will then be produced in a new window giving information about the person, what they wanted and a list of products which could and could not quote.

The following report is for the Standalone option:



COMPARISON REPORT

Partially underwritten quotes

Providers		Product	Benefit	CIC/TPD	Rates	Partially Underwritten Premium	Standard Premium	Initial Commission	Renewal Commission	Notes
AVIVA	Aviva	Life Insurance+	£50,000 Life £50,000 Life or CI	Comprehensive + TPD (own occ)	R	68004	898.04	487	0.0	AN
AVIVA	Aviva	Life Insurance+	£50,000 Life £50,000 Life or CI	Comprehensive + TPD (own occ)	G	(200)	E38.60	61.0	0.8	U
HSBC	HSBC Life	HSBC Life and Critical Illness	£50,000 Life £50,000 Life or CI	TPD (Activities Of Daily Living)	G	101.03	***	10/09/07	11.0	v
Z URICH [®]	Zurich	Personal Protection	£50,000 Life or CI £50,000 Life	Comprehensive + TPD (own occ)	G	100.00	man.	11,000	11.00	AA
Z URICH [®]	Zurich	Personal Protection with child	£50,000 Life or CI £50,000 Life	Comprehensive + TPD (own occ)	G			***	44.0"	В
AVIVA	Aviva	Life Insurance+ Upgrade/No Child upgrade	£50,000 Life £50,000 Life or CI	Comprehensive + TPD (own occ)	R	100.00	\$100.00	67.9	0.60	АН
ZURICH [®]	Zurich	Personal Protection Select	£50,000 Life or CI £50,000 Life	Comprehensive + TPD (own occ)	G	10.11	81.0	CORNE	0.0	1

Quote reference: 96948076 Quote date & time: 10/12/2021 11:21:06 Page 3 of 21

The following report is for the Multi Benefit option:

Comparison Report



Firm Weblin	e Admin	Adviser	Amy A Wood E	lasis of sale	Whole of Market	Quote date and tim	ıe	02/06/2021 11:48	Quote Reference	96374995	
Client details						Product details					
Name	Test Client					Premium frequency			Monthly		
Sex	Female					Benefits					
Date of Birth	01/01/1970					Benefit amount	ID	Description			
Smoker	No					£100,000	1	Term Protection - Life cover for First Life for 10 years.			
Occupation	Baker					£1,000	2	Income Protection - First Life until age 60.			
						£10,000	3 Family Income Protection - Life cover for First Life for 1			Life for 10 years	
Height	5 ft 6 in						4	Waiver on First Life.			
Weight	11 st										
Waist	30 in										
Provider Product		t		Total premium			Partially u/w Notes				
Legal & Gene	al	Multi Discount (1 year)			£46.40				Α		
		Benefits	6								
		ID	Туре		Description	on		Benefit amount	Premium		
		1	Term Protection		Life cover			£100,000	£16.68		
		2	Income Protection		Disability			£1,000 pcm	£21.32		
		3	Family Income Benef	it	Life cover			£833 pcm	£7.87		
		4	Waiver of Premium		Disability				£0.53		
Provider Product		Total premium			Partially u/w	Notes					
Legal & General		Multi Discount (2 year)			£50.66				В		
		Benefits									
		ID	Туре		Description	on		Benefit amount	Premium		
					Page 1	of 16					

If commission information is hidden on the quotes page, it will not print on this report.